



Company: Op2mize, LLC (www.op2mize.com)

Contact Information:

Geoffrey Kasselmann, SIOR

E-mail: gkasselmann@op2mize.com

Phone: 847-441-4270

Fax: 847-441-4275

Job Specs:

Job Location: Suburban Chicago, IL – some travel possible

Job Position: Vice President, Business Development

Job Code: 01-01

Terms: Full time

Compensation: Based on experience; position will be 100% commission

Education: Undergraduate required; advanced degrees desirable

Experience: 1 – 3 years of general business, technology and/or real estate

Job Type: Commercial real estate transactions, advisory and consulting

Job Details:

Responsibilities:

Op2mize is a rapidly growing firm offering a ground-floor opportunity to a pro-active self-motivated business development guru. We are looking for someone with a considerable work ethic and an uncanny ability to get any person in the world on the phone or find any conceivable piece of information on the Internet without taking 'no' for an answer. Appetite/aptitude for innovative technology, learning, responsibility and accountability is a must, as is professional appearance and demeanor. The ability to communicate effectively, improvise on occasion, take initiative, project self-confidence, and effectively juggle dozens of projects simultaneously will be important intangibles for the successful candidate.

Qualifications:

Successful candidate will be computer-savvy and digitally entitled - the more such skills with better – and must have a notable history of success in prior business and personal endeavors. Familiarity with IT infrastructure, data centers and green buildings (LEED) would be beneficial, and the ability to quickly learn and apply complex concepts is a must. Comfort with public speaking and frequent presentations are also desirable skills.

Other Information:

As a ground floor opportunity, there is no upward limit on earnings potential and career advancement, up to and including fast-tracked partnership and/or partial ownership in Op2mize and/or various real estate investments. We will provide extensive training and all the responsibility you can handle in a fast-paced, ever-changing environment. Compensation will depend on the candidate, with as much flexibility and creativity as is necessary.